



Benefits

- Streamlines the ordering process to save time
- Increases customer satisfaction and retention
- Drives sales revenue and profit
- Cuts lead times on orders
- Configures and prices products right the first time
- Improves production accuracy and saves costs on rework and scrap

SyteLine 7 Configuration

SyteLine Configuration from MAPICS is advanced order and product configuration software designed for and integrated with SyteLine 7, the leading extended ERP system for manufacturers on the Microsoft platform.

The Challenge

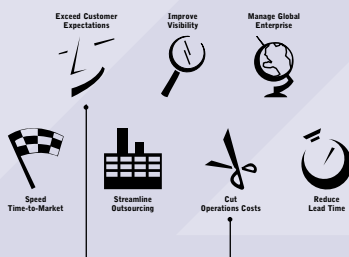
Responding to customers and creating unique value are essential to manufacturing success. As customers require products with specialized features, more functionality, and different packaging, manufacturers must offer product innovation, distinction, and selection without risking high quality, quick response or value. However, increasingly complex and customized orders can lead to a variety of problems. Industry studies indicate that 50 to 80 percent of all quotes and orders can be inaccurate in a complex manufacturing environment. Those inaccuracies can cost a company as much as two percent of revenue—a significant loss.

Configuration software that improves the sales and marketing process can help eliminate costly errors in quotes and orders. For most companies, the payback on an investment in configuration software is realized within months.

The MAPICS Solution

Developed for manufacturers of complex and widely variable or customizable products, SyteLine Configuration is the only leading configuration application tightly integrated with SyteLine 7 ERP. SyteLine Configuration provides you with an interactive bridge from your customers to your production operations.

Using SyteLine Configuration, customers, salespeople, and order entry clerks can select the appropriate choices from a myriad of product options. Customer service representatives can configure, estimate, price, and order complex products and services with confidence, knowing the product will meet customer specifications, and that the product can be built and delivered on time.



Single Line, or Entire
Order Configuration

Interactive Configuration

Custom Job Order Creation

Order-entry Integration

Graphical User Interface Options

Drag and Drop Capabilities

Object-oriented Structure

Features

Ensure that products will work together—the first time—with the ability to configure either a single line item or the entire order.

Free your engineering staff from the need to check and approve every order.

Automatically generate a 100-percent-accurate bill of materials and job routing for a reduction in order-entry errors.

Reduce the costly back-and-forth communications in the quoting and estimating phase.

Simplify usage, model development and maintenance processes with powerful configuration tools.

Use intuitive, object-oriented capabilities to reduce training and the time needed to learn new applications.

Preserve hierarchical relationships among products, product groups, component parts, and attributes so that rules are automatically inherited down a chain of products.

Availability

MAPICS' SyteLine 7 for Microsoft

Requirements

SyteLine 7 ERP

MAPICS is a visionary, global software company focused exclusively on delivering collaborative business applications and expert consulting services that help manufacturers become world class.

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